

## *Annex 1*

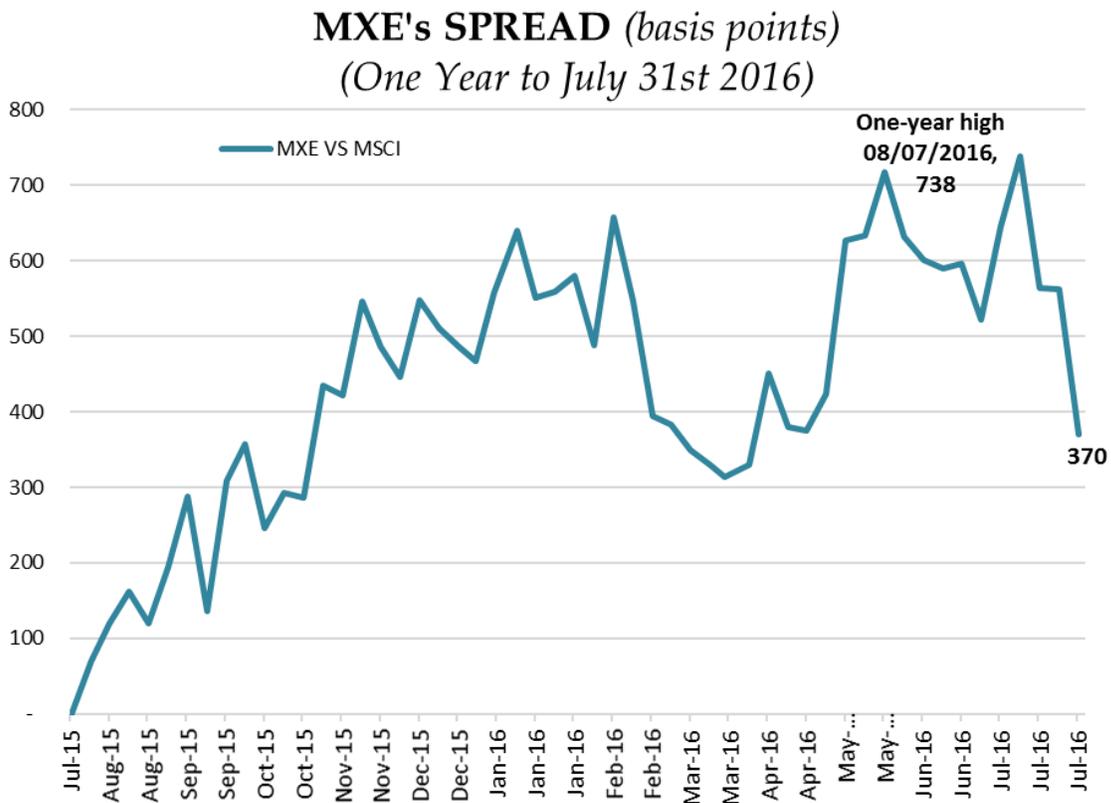
### PAM's in-house methodology

Includes 5-year historical data on:

- Return on Equity ROE, (if higher than 30%, the ranking is 4, and if less than 12%, the ranking is Zero), (2) Net income -number of times it has been higher than the previous year-, (3) Operating Income EBIT -number of times it has been higher than the previous year-, (4) net margin -if higher than its previous 5-year average the ranking is 2 points, if it is equal, 1 point and Zero if less than the 5-year average-, (5) 2 points if long-term liabilities are paid from operating income in under 5 years, 1 point if between 5 and 15 years.
- Additionally, our in-house methodology includes the Buy-and-Sell ranking which involves six metrics: (1) value investing above, (2) free cash flow, (3) Accounting, (4) valuation models -earnings per share growth, sum-of-the-parts, discounted cash flow, relative valuation, (5) qualitative data -corporate governance, reform impacts, commodity exposure, and market liquidity, and (6) valuation multiples.

## Annex 2

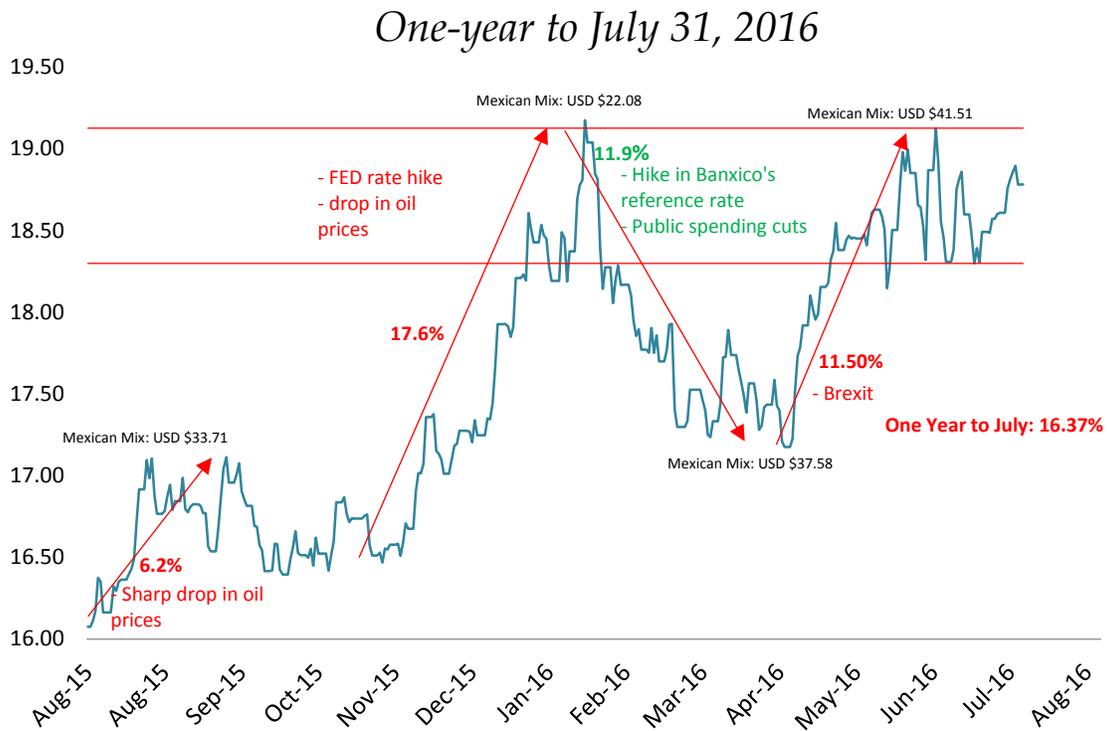
MXE's Spread compared to the MSCI Mexico Index (*basis points*)



Source: Bloomberg

### Annex 3

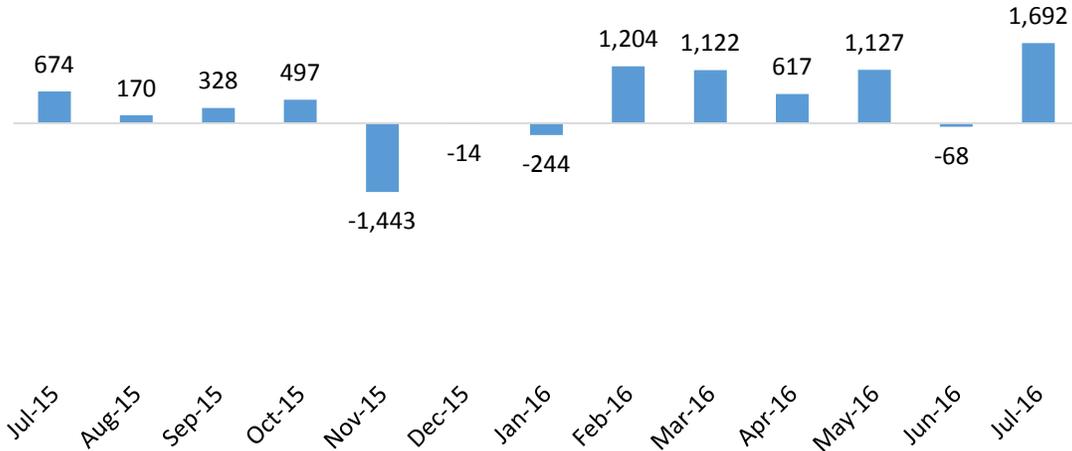
## Mexican peso (MXN), Banxico's Fix Exchange Rate vs. U.S. Dollar



Source: Banco de Mexico

**Annex 4**

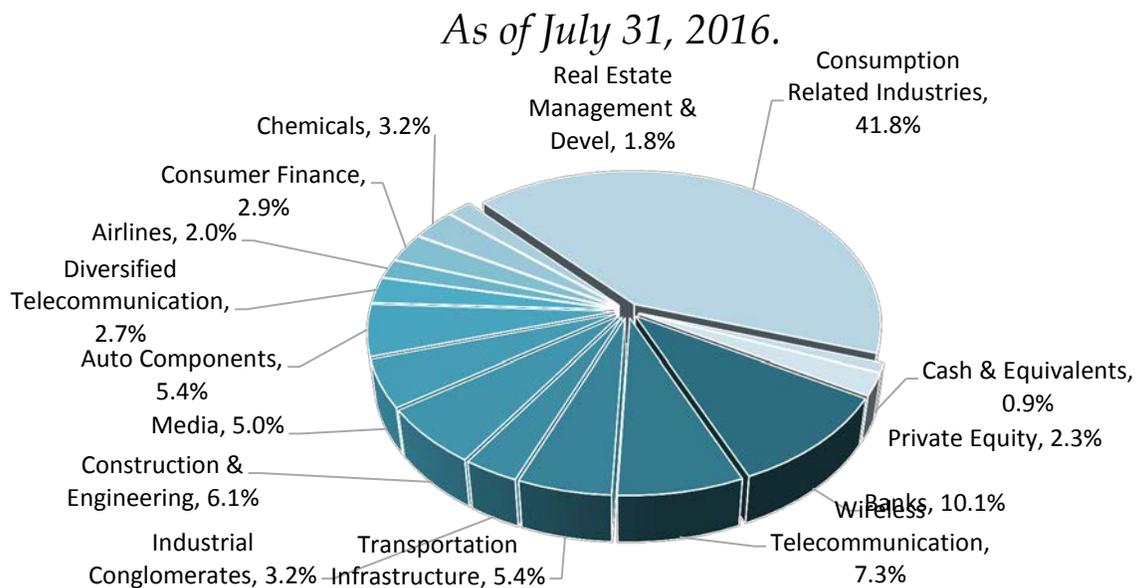
**Foreign Flows to Local Equity Markets**  
*(One year to July 31, 2016 in US\$ millions)*



Source: Banco de Mexico

**Annex 5**

**MXE's Portfolio Allocation by Industry**



Source: Source: PAM, U.S. Bancorp

## **Annex 6**

### **MXE's Composition as of July 31, 2016**

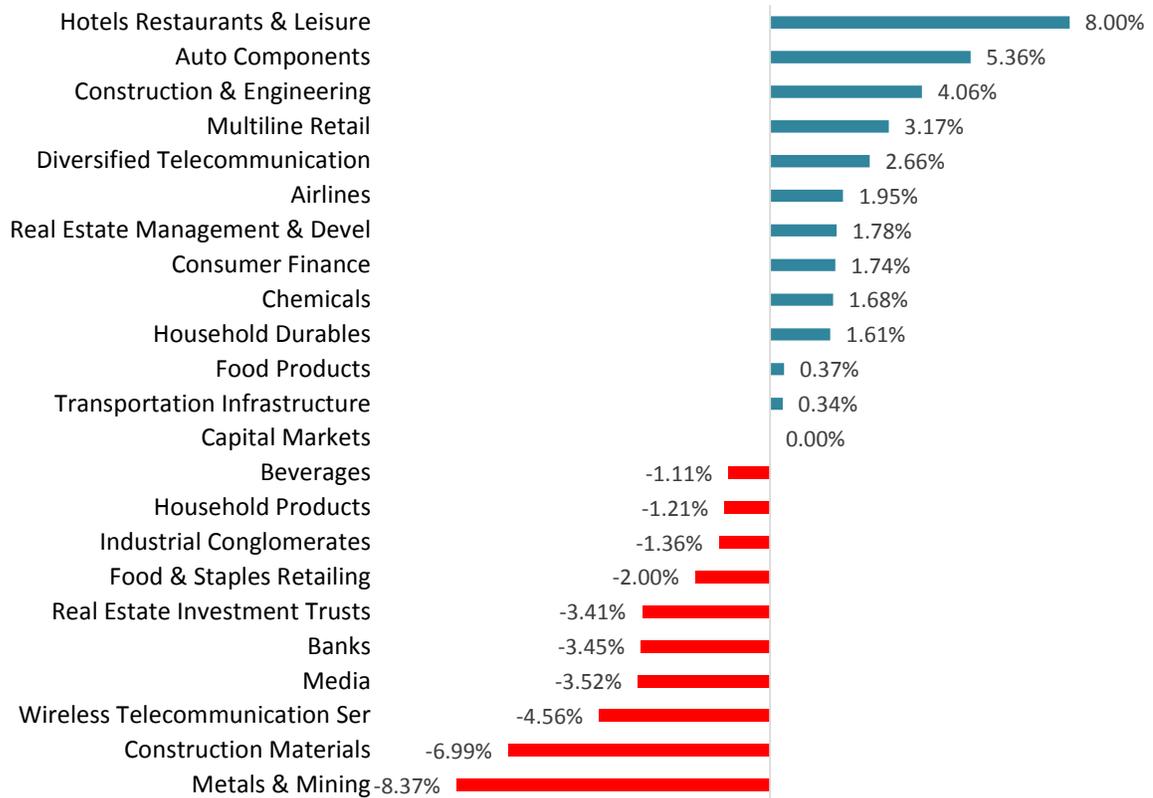
**At the end of the Fund's fiscal year, the portfolio had the following composition:** (1) The three largest industry weightings were: Beverages, Banks, and Hotels, Restaurants & Leisure (*Source: PAM, Bloomberg*); (2) The top three industries that made a positive contribution were: Transportation, Infrastructure (Airports-Mid-cap) (+181 basis points), Food Products (+77 basis points), and Petro-Chemicals (+58 basis points). (*Source: PAM, Bloomberg*). On the other hand, the top three detractors were: Wireless Telecommunication Services (-466 basis points), Diversified Telecommunications Services (-93 basis points), and Industrial Conglomerates (-85 basis points). (*Source: PAM, Bloomberg*).

Large-cap stocks (a market cap of more than US\$5 billion) accounted for approximately 50% of the Fund's total assets, Mid-cap stocks (a market cap of US\$ 1 to US\$ 5 billion) 38%, and Small-cap stocks (a market cap of US\$1 billion or less) 9%. (*Source: PAM, Bloomberg*).

The Fund's top ten holdings accounted for approximately 57% of the Fund's total assets compared to the top ten holdings of the MSCI-Mexico Index (70% of that Index).

Below we include a graph showing the Fund's de-indexed composition.

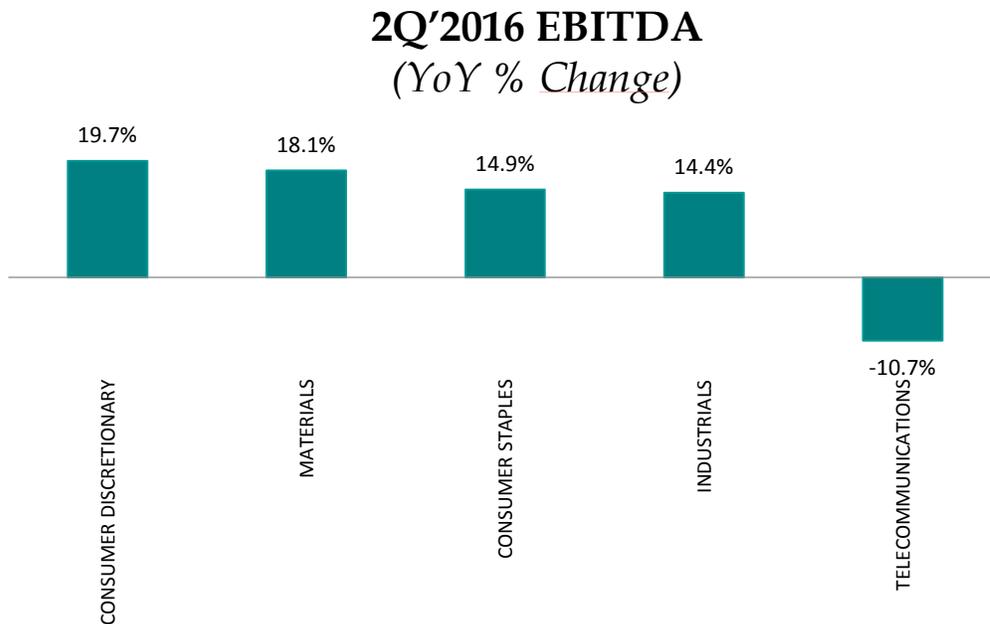
## MXE's Overweight or Underweight by GICS Industry compared to MSCI Mexico Index (As of July 31, 2016)



Source: Source: PAM, Bloomberg

## Annex 7

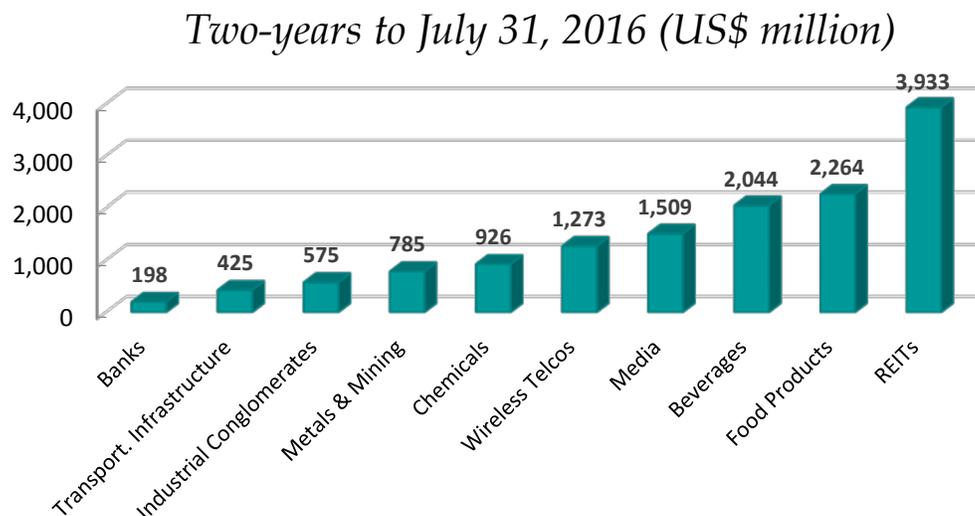
MXE's Portfolio sample, Sales and EBITDA growth by Sector



Source: Source: PAM, Bloomberg

## Annex 8

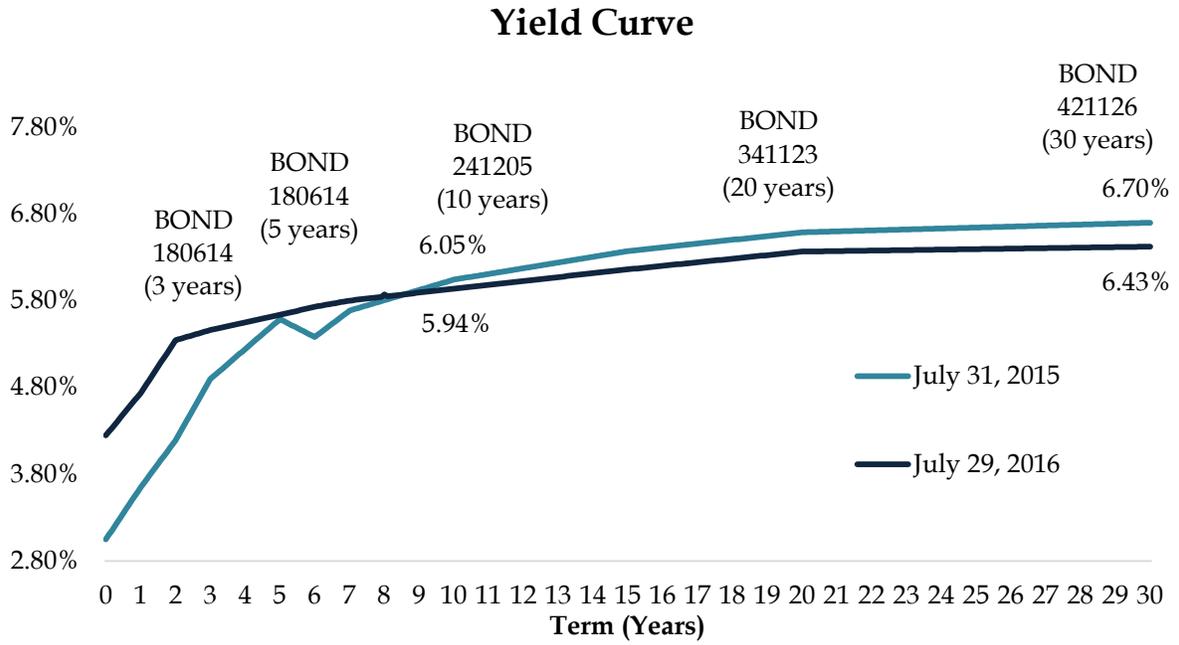
Listed Companies, M&A Investments by Industry



Source: PAM, Mexican Stock Exchange

*Annex 9*

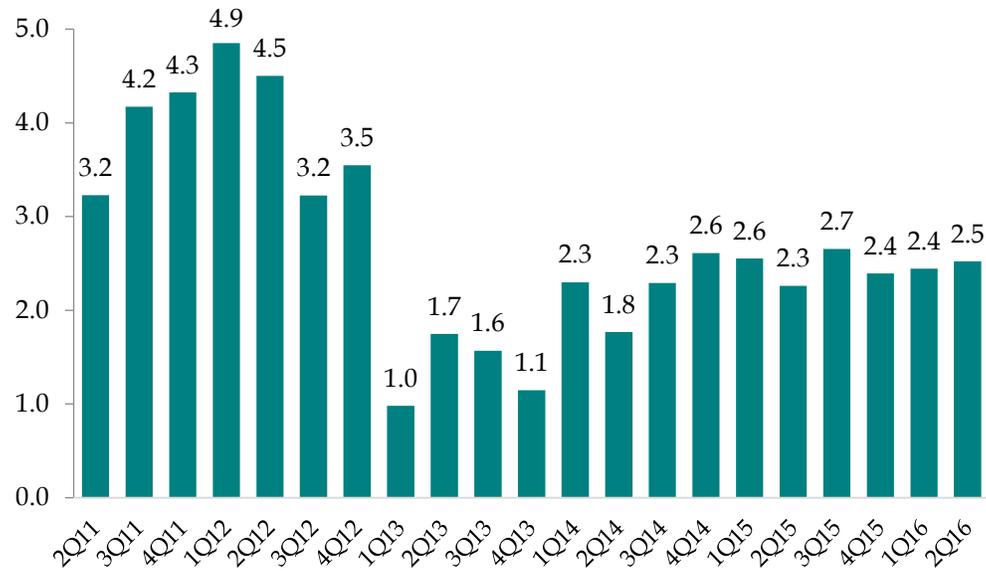
Mexican government M-Bond Yield Curve



Source: Bloomberg, PAM

## Annex 10

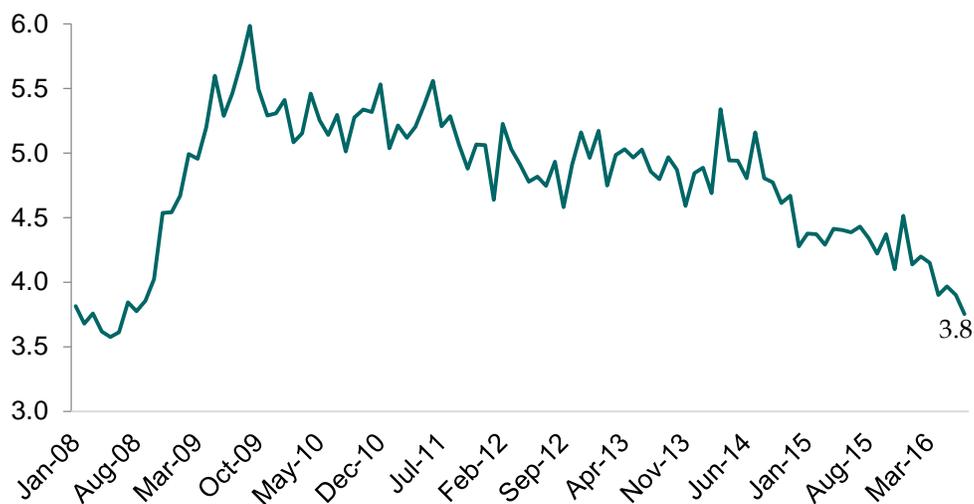
Mexico's Gross Domestic Product, annual percentage growth.



Source: INEGI

## Annex 11

Mexico's Monthly Unemployment Rate.

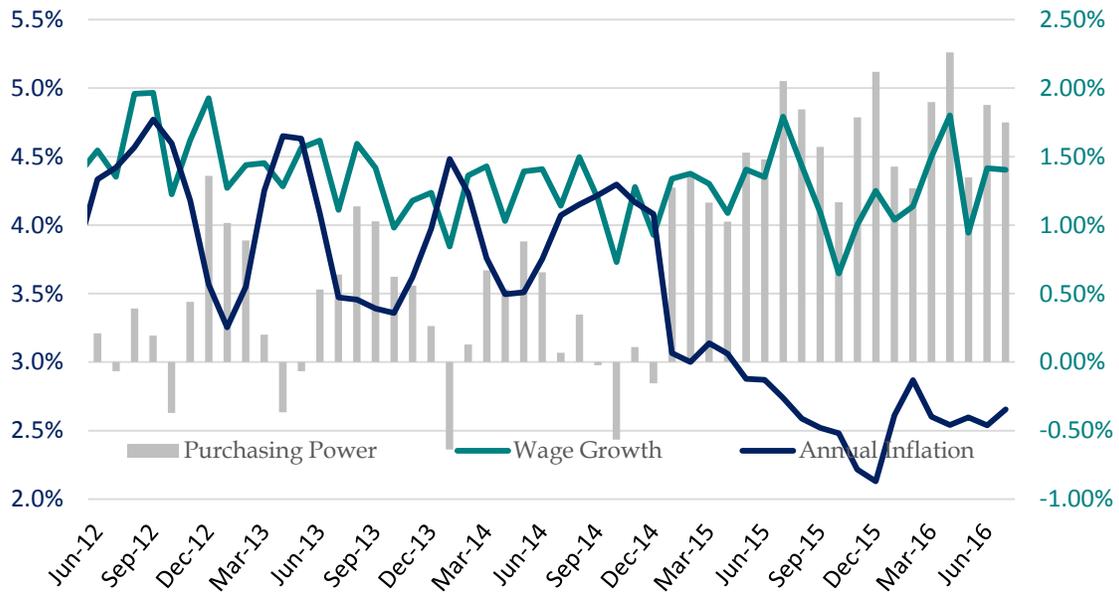


Source: INEGI

## Annex 12

Mexican Annual Inflation compared to Wage growth (YoY).

### Wages & Consumer Inflation



Source: INEGI

## Annex 13

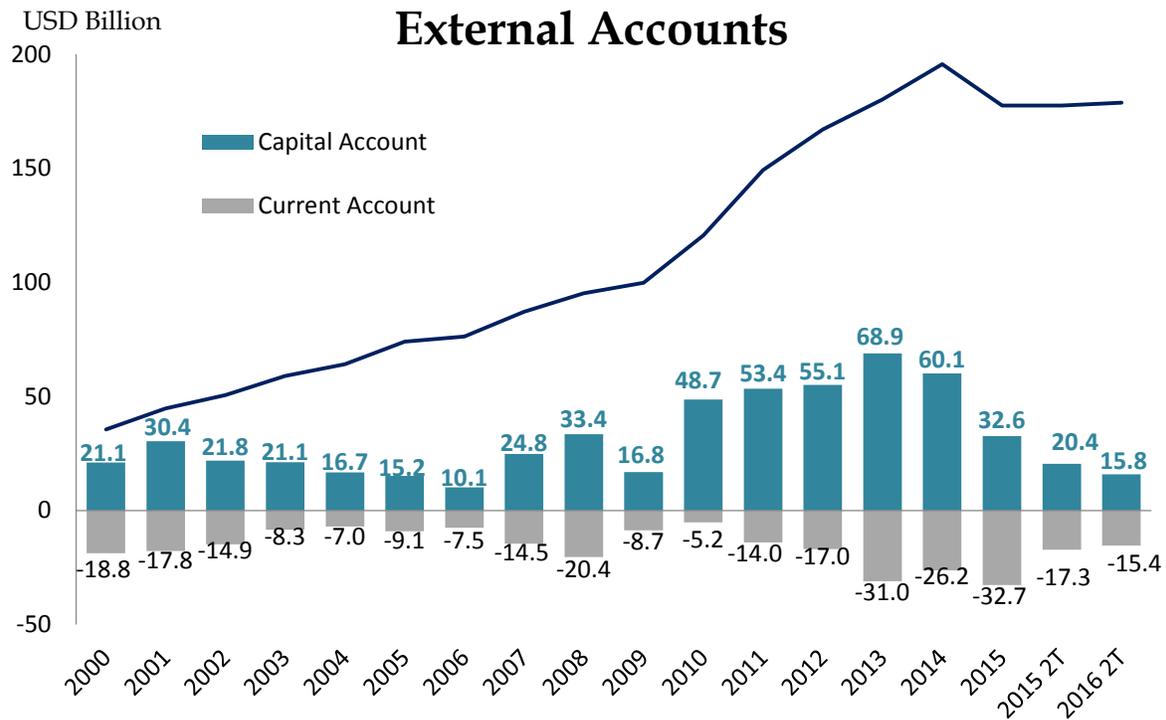
### Comparison of main Economic variables of Mexico & Brazil

Country/Variable	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16
<b>Brasil</b>													
GDP YoY%	-4.3	-4.9	-6.6	-6.4	-6.2	-6.5	-7.8	-4.7	-6.5	-5	-4.9	-3.1	-5.2
Industrial Production YoY%	-8.6	-8.2	-10.7	-11	-12.3	-12	-13.5	-9.6	-11.4	-6.8	-7.5	-6.0	-6.6
Retail Sales YoY%	-3.9	-6.9	-6.3	-5.7	-7.8	-7.2	-10.6	-4.2	-5.7	-6.9	-9.0	-5.3	-5.3
Consumer Confidence Index	97.9	98.9	96.3	97.3	97.6	96.3	98.6	98.7	97.6	97.5	15.2	101	101.2
ON Interest Rate %	14.25	14.25	14.25	14.25	14.25	14.25	14.25	14.25	14.25	14.25	14.25	14.25	14.25
Inflation %	9.3	9.6	9.6	9.8	10.3	10.7	10.7	10.8	10	9.3	9.6	9	8.9
Unemployment %	8.6	8.7	8.9	8.9	9.0	9.0	9.5	10.2	10.9	11.2	11.2	11.3	11.6
Wages YoY%	-7.2	-7.1	-8.1	-9.0	-8.0	-7.4	-10.7						
Outstanding Loans YoY%	9.8	9.7	9.2	8.2	7.5	6.7	6.1	5.2	3.3	2.5	2.1	-0.5	-0.4
<b>Mexico</b>													
GDP YoY%	1.9	2.7	3.3	2.2	2.5	2.4	2.3	4.1	1.2	3	2.2	2.4	2.5
Industrial Production YoY%	2.0	3.5	3.6	1.5	2.1	2.5	0.8	3.9	-1.4	2.9	0.8	0.6	-1
Retail Sales YoY%	5.8	6.4	4.9	4.8	5.7	3.4	5.2	9.6	6.4	10.6	8.6	9.4	7.9
Consumer Confidence Index	92.2	90.4	90.6	91.3	92.5	93.0	92.5	88.7	89.2	88.9	90.9	93.5	88.9
ON Interest Rate %	3.00	3.00	3.00	3.00	3.00	3.25	3.25	3.75	3.75	3.75	3.75	4.25	4.25
Inflation %	2.7	2.6	2.5	2.5	2.2	2.1	2.6	2.9	2.6	2.5	2.6	2.5	2.6
Unemployment %	4.3	4.3	4.2	4.4	4.1	4.5	4.1	4.2	4.2	3.9	4	3.9	3.8
Wages YoY%	4.8	4.4	4.1	3.7	4	4.3	4	4.2	4.5	4.8	3.9	4.4	4.4
Outstanding Loans YoY%	10.6	11.6	13.3	13.2	12.9	14.1	15.5	16.2	13.8	13.3	13.8	15.5	16.9

Source: Bloomberg, PAM, ITAU

## Annex 14

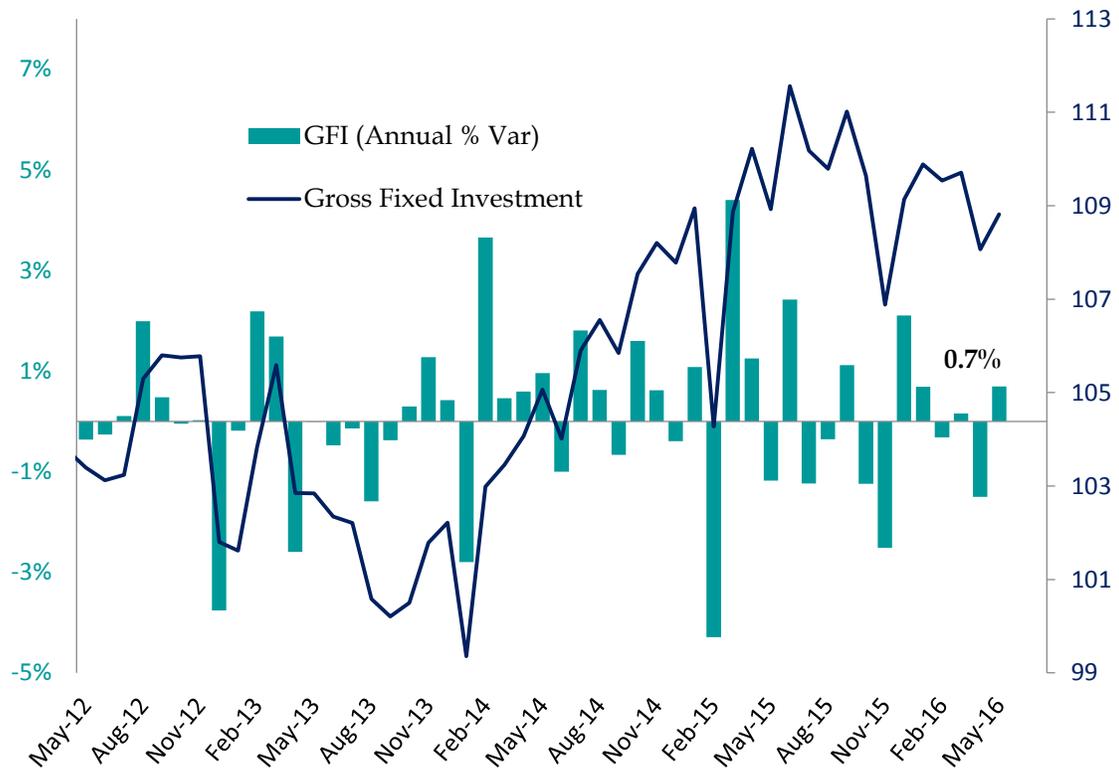
Mexico's Balance of Payment from 2000 to second half of 2016.



Source: Banco de Mexico

## Annex 15

### Mexico's Gross Fixed Investment

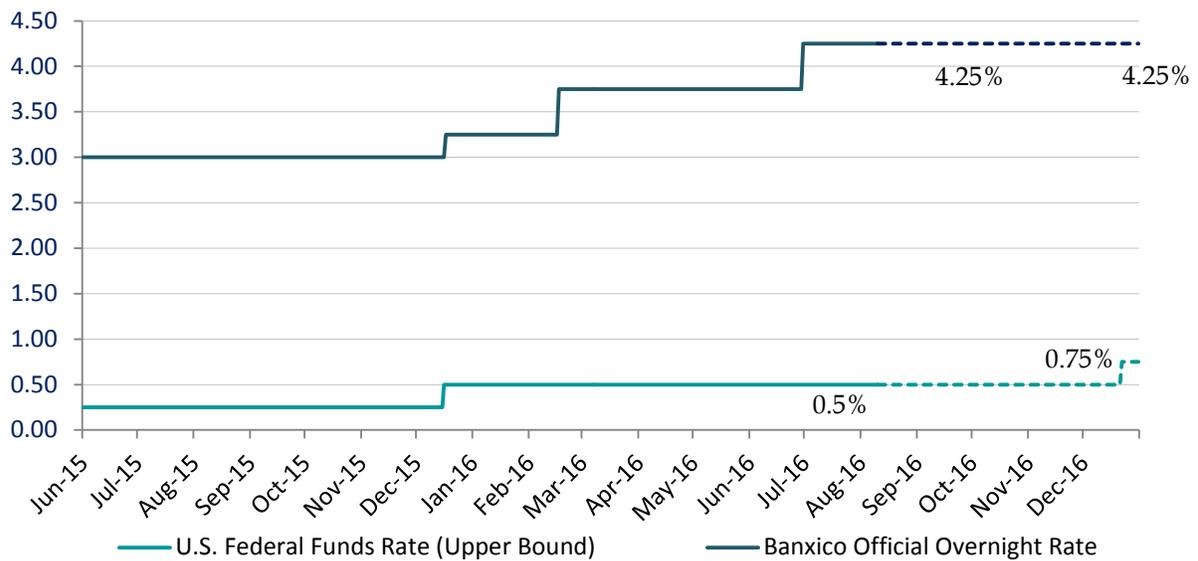


Source: INEGI

## Annex 16

### U.S. Federal Reserve Rate and Banco de Mexico's (Central Bank) Reference Rate

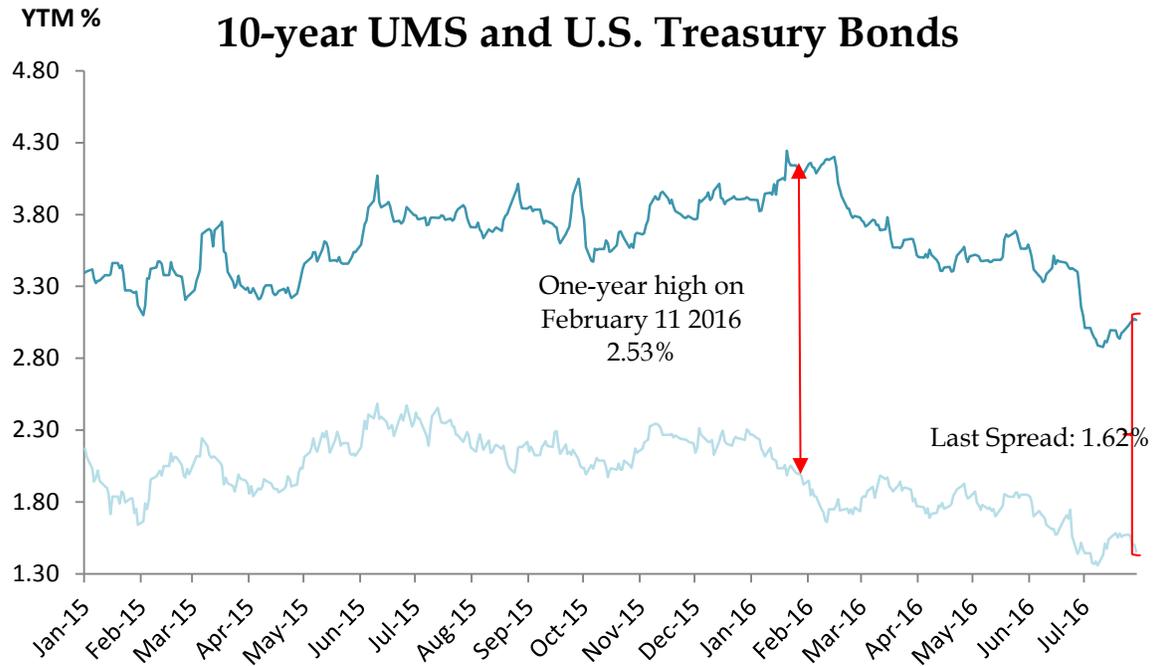
*(As of June 31, 2016 and year-end expectations)*



Source: Bloomberg, Banxico Survey of Expectations

*Annex 17*

Mexican Sovereign US Dollar Debt (UMS) compared to the 10-year U.S. Treasury Bond



Source: Bloomberg, PAM